



Galliard Freight Solutions Pvt Ltd

One of India's leading, trusted, multi-disciplined,
multi-location, multi-solution, logistics service provider



About Galliard Group

Galliard Freight Solutions Pvt. Ltd (GFS) is a glooming organization dealing in International Freight forwarding, FCL & LCL cargo consolidation including Import and Export, custom house broking, insurance services, packing and moving services, port handling, project movement , inventory management and other logistical solutions. We provide customized deals to our clients keeping in the frame the time, cost and services at the acme of priorities. We owe a team of dynamic professionals with a strong background in the logistics industry having experience of more than 07 years.

The **GFS** head office is located at New Delhi. We ascertain efficient handling and clearing of import and export cargo from the ICD's, IGI Airport New Delhi, and other parts of the country through our network. We also undertake break bulk chartering of vessels at all major Indian ports. The advantage over our counterparts is that we have a well established network of agents across all the cities and at all the major ports of the world.



Galliard's India – Introduction

Galliard Freight Solutions Pvt Ltd India, specializes in Supply Chain Management, Automotive Logistics, Re-engineering, apart from Freight and Logistics.

The company has the capability of know-how to invest, build & manage Warehouse and Supply Chain Facilities , CKD and SKD facilities.

The group owned Terminals, Car Carriers, Rail and Road transport network gives GFSPL the added vantage to excel in partnering customers for Supply Chain and Logistics services.

Galliard Freight Solutions Pvt Ltd emphasis on customer oriented services which is made possible due to our investment and implementation of WMS and CRM software enabling the customers automated updates and feedback on their cargo deliverance.



Galliard Freight Solutions Pvt.Ltd.



Branch Office:

BANGLORE

CHENNAI

KANPUR

LUCKNOW

MUMBAI

PUNE

LUDHIANA

COCHIN

KOLKATA

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Galliard Group Global Spread & Businesses



United Arab Emirates
Oman
Qatar
Bahrain
Saudi Arabia
Kuwait
Jordan

South Africa
Tanzania
Mozambique
Kenya
Uganda
Djibouti
Ethiopia
Zambia

China
India
Pakistan
Sri Lanka
Singapore

Shipping

Supply Chain Management

Warehousing & Distribution

Air Freight & GSA

Travel & Tourism

Terminals & rail Operators

Information & Technology

Retail Fashion & Electronics

Real Estate Development

Manufacturing

Interior design & Décor'

Financial Services



Galliard Group Global Spread & Businesses



**Container
Liner Agency**



**Port Agency for
Bulk/Tramp Vessels**



Break Bulk



Project cargo



Feeder Services



**Warehouse &
Distribution**



**Ro-Ro Agency
Service**



**Agency for
ISO/Flexi Tanks**



**Tanker Agency
Services**



**Ship Broking/
Ship Chartering**



CFS & Terminals



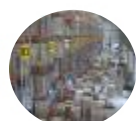
**Rail/ Inland
Transport**



Stevedoring



Auto Logistics



Galliard Group – Shipping Lines

- **Representation of major shipping lines and ship owners across Middle East, East and South Africa and India**
- **Ship Owners and Ship Management Services**
- **Ship Operators**
- **Container Feeder Services**
- **Chartering and Brokering**



Business Partners – Shipping Lines



**MAERSK
LINE**



**Islamic Republic of Iran
Shipping Lines, Iran**



T.S. Lines, Taiwan



**Mediterranean Shipping
Company S.A., Switzerland**



Business Partners – Shipping Lines



Senator Lines, Germany



APL, Singapore



**Neptune Orient Lines,
Singapore**



Heung-A, South Korea



Gold Star Line, Hongkong



WEC Lines, Netherlands



Contship, Italy



CSAV Norasia, Chile



Galliard Freight Solutions Global Spread & Services



United Arab Emirates

China

India

Pakistan

Nigeria

Egypt

- 100% owned by Galliard Group
- ISO 9001:2008 certified company
- WCA membership ID 89017

Supply Chain Management

Warehousing & Distribution

Automotive Logistics

Freight Forwarding



Galliard's Deliverables as 3PL

Inventory Accuracy

- Process ~ *Defined per facility layout*
- SOP ~ *Documented manuals*
- Training ~ *Employees trained on SOPs*
- KPI ~ *for each work flow*
- Inaccuracy ~ *Each error is tracked and eliminated*
- Accountability ~ *Staff is accountable for errors and omission*
- Count ~ *daily cycle count and wall to wall counting*
- Process Re-evaluation ~ *Work Flow & SOPs are reevaluated for improvement*

Shipping Accuracy

- System based Order processing ~ EDI / Partial EDI for Order processing
- Picking ~ Operationally efficient systematic picking
- Loading ~ Verification of right pick while loading
- Vehicle wise Pick List ~ system wise consolidated pick list
- Pre Alert to Customer ~ prior vehicle departure, customer is notified with shipment details



Galliard's Deliverables as 3PL

Operations through WMS

- In/Out bound process ~ *automated from gate-in -to store - to sale -to dispatch-to POD*
- Efficient Use of Space ~ *system plans space utilization*
- Paper less Work ~ *Dynamic record keeping*
- Cycle Counting ~ *complete Historical record*
- No Dependency on Humans ~ *Operations are dependent on system not staff*
- Efficient Customer Service ~ *3PL offers 24/7 Customer Services*
- Labour Productivity ~ *Scheduled activity provides improved productivity*

Process Visibility & Monitoring

- Real-time data visibility ~ *Work flow online data visibility*
- Summarize Operational Data ~ *For Quick review data availability in summary form*
- KPI's as built-in Gauges ~ *Measure real-time operational efficiency*
- Bottlenecks identified ~ *bottlenecks identified in case of inefficiencies.*

Operational Flexibility & Reliable reporting

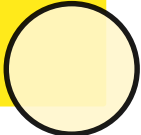
- Cross-docking ~ *For fulfillment efficiency , cross docking can be done systematically*
- Seasonal Peaks ~ *Flexibility to change in the layout of stores to accommodate seasonal peaks*
- Inventory reports ~ *slow moving SKUs, near expiry SKU idling and ageing analysis,*
- Productivity reports ~ *In and out bound volume activity reports*
- Transportation ~ *Turnaround Time, Transport Safety KPI reporting and POD reporting*



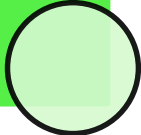
Warehousing & Distribution Facilities



**Jebel Ali,
UAE**



**Jebel Ali,
UAE**



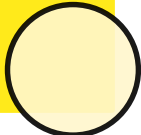
**Lahore,
Pakistan**



**Lahore,
Pakistan**



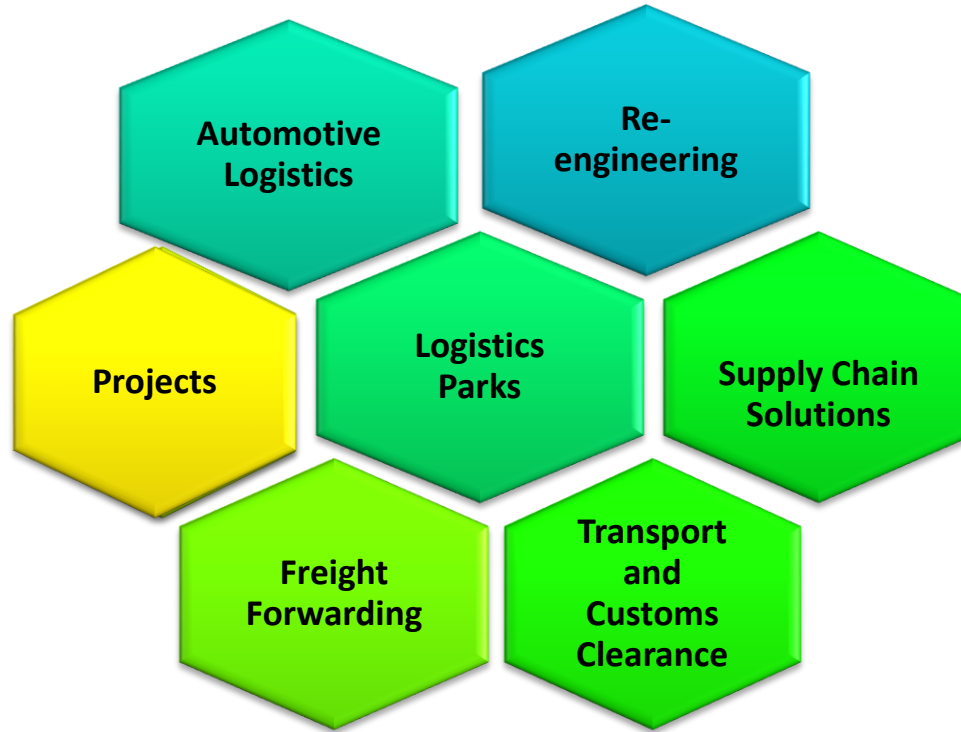
**Hind Terminals
India**



**Lagos,
Nigeria**



Galliard Group - India – Core Expertise



Planning and Design Solutions

A Focused Approach on SCM

of

All Product Activities

Value Added Services

This Vertical can offer Value Added Services under Planning & Design Solutions in following areas:

- 1. Warehouse Designing*
- 2. Transportation Engineering*
- 3. Packaging Engineering*

Box Packing for GE – **Firm Biz For 2013 - 2016**



Galliard Group have taken up turnkey Packaging business of GE at their various Plants located at Delhi, Coimbatore & Pune.

Here Galliard Group is innovation in packaging design, using alternative materials to wood, contributing to the safety and stability of finished goods packed.



Heavy Duty Boxes for Burckhardt Compressor



1. These boxes are developed for Export packing of Compressor and its accessories weighing above 15 MT.
2. At present they are using Pine wood boxes and are facing a problem of availability of wood for making heavy duty boxes
3. The Annual dispatch quantity is 22 to 24 units
4. We have offered them alternate solutions to wood using combination of various other materials with added strength, better stowage, enhanced safety and stability of the finished goods.



CKD Packing Development for M&M Tractors

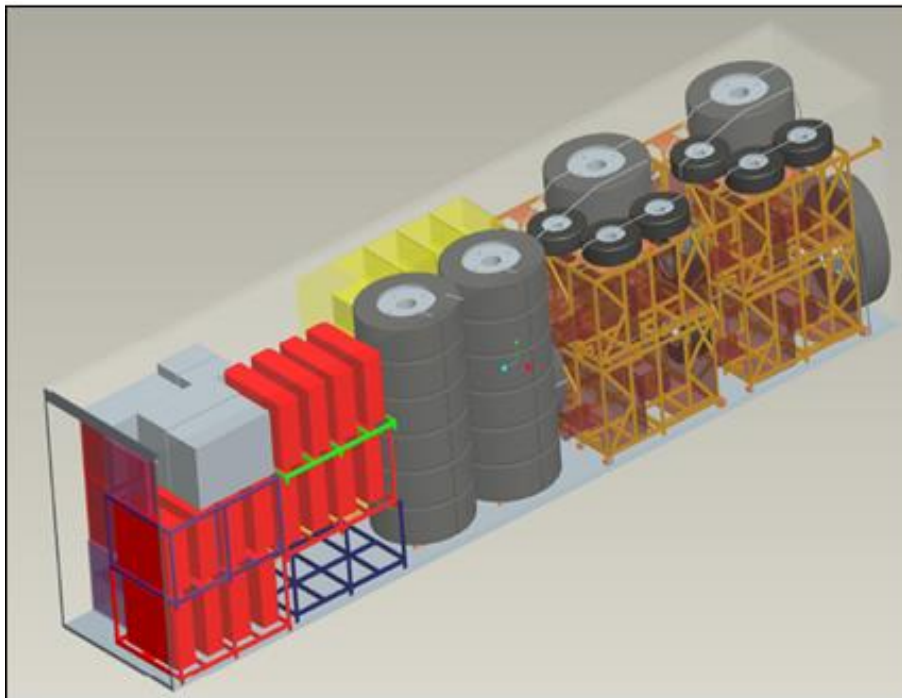


1. Tractor Skids Loaded on Metal Frame. One Frame Carries two Skids.
2. Skid Frames Loaded inside container. Total wt. 7 MT
3. Tractor Painted Sheet Metal packed on Metal Frames



Value Added Services Cont.....

Process Snapshots



Stowing Plan

SR NO	Picture	Description	Tools
1		Check hardware of front mudguard are fitted. Check hardware for windshield alignment are fitted to vehicle. Check all hardwares are fitted tightly.	
2		Check hardware of mudflap are fitted. Check all hardwares fitted tightly.	
3		Check the windshield properly. See the there is any scratches on vehicle,if there is any scratches inform immediately.	
		Check the seat clamp fitted to vehicle. Check the seat belt place in dashboard. (these seat belts are to be packed along with loose	

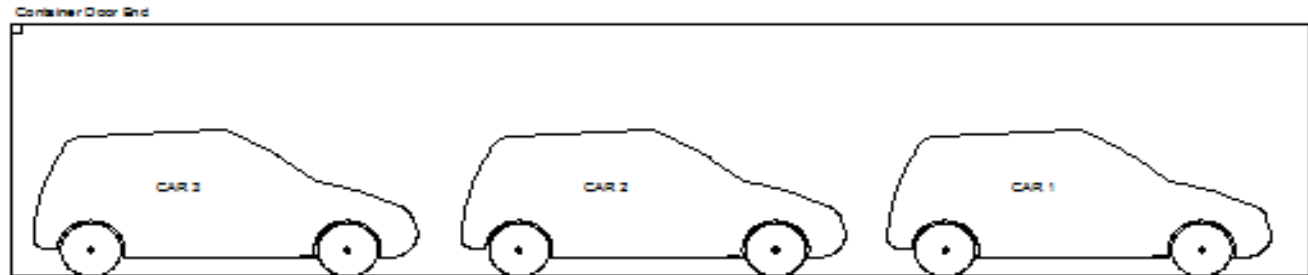
SOP



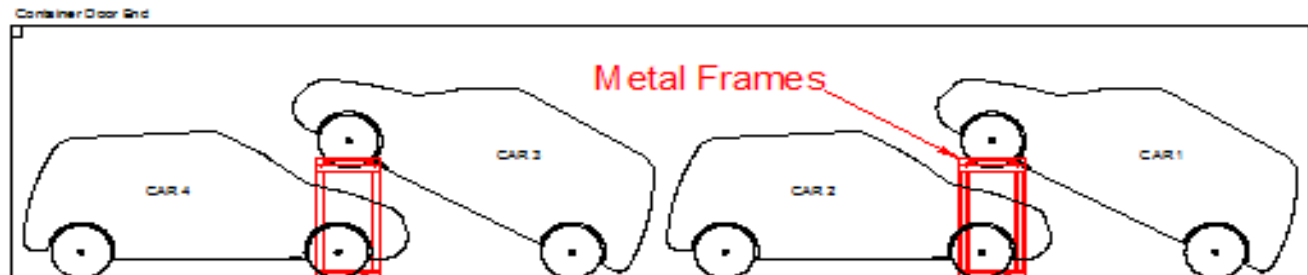
Snapshots

Design Developed for CBU Cars

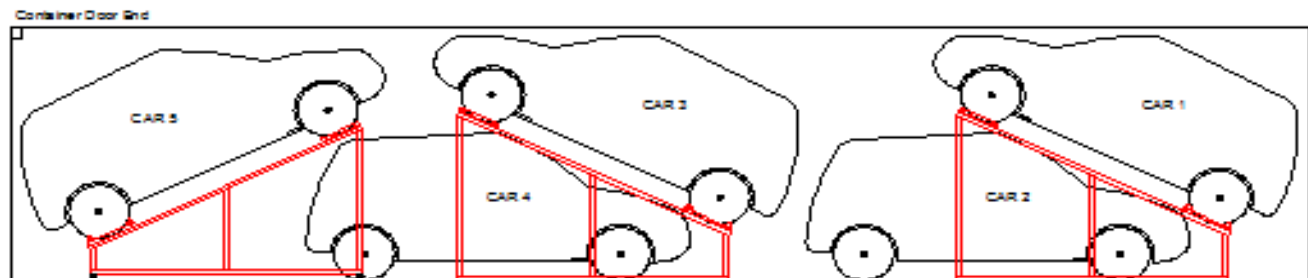
Hyundai i10
Before



Hyundai i10
After



Hyundai
i10/Eon

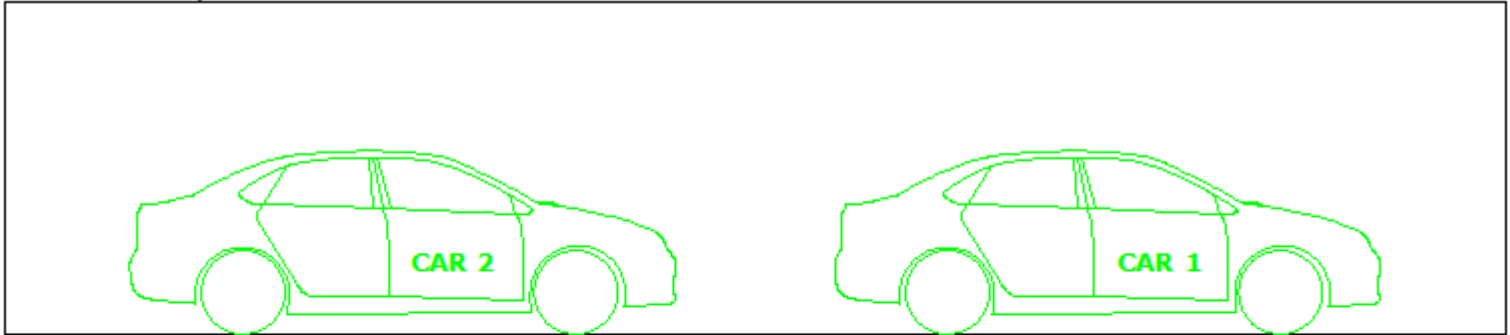


Snapshots

Design Developed for CBU Cars

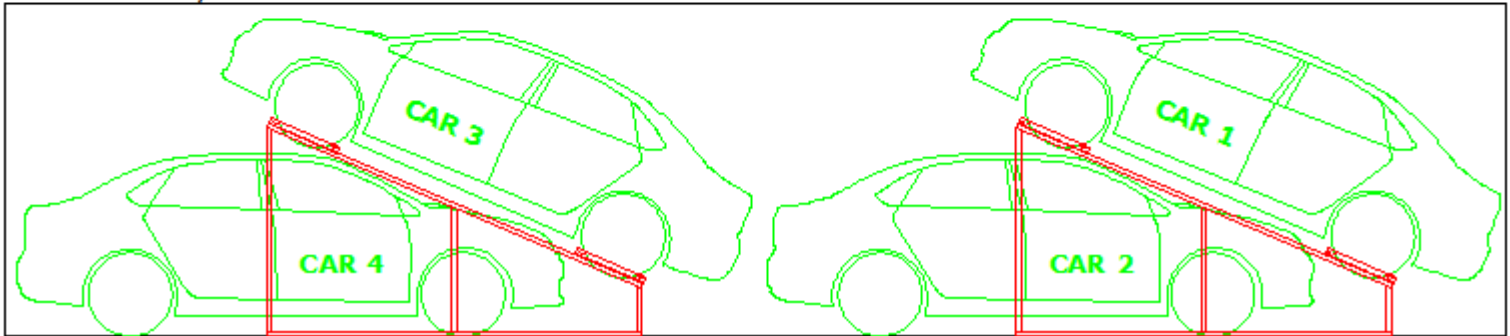
Container Entry

VW Vento
Before



Container Entry

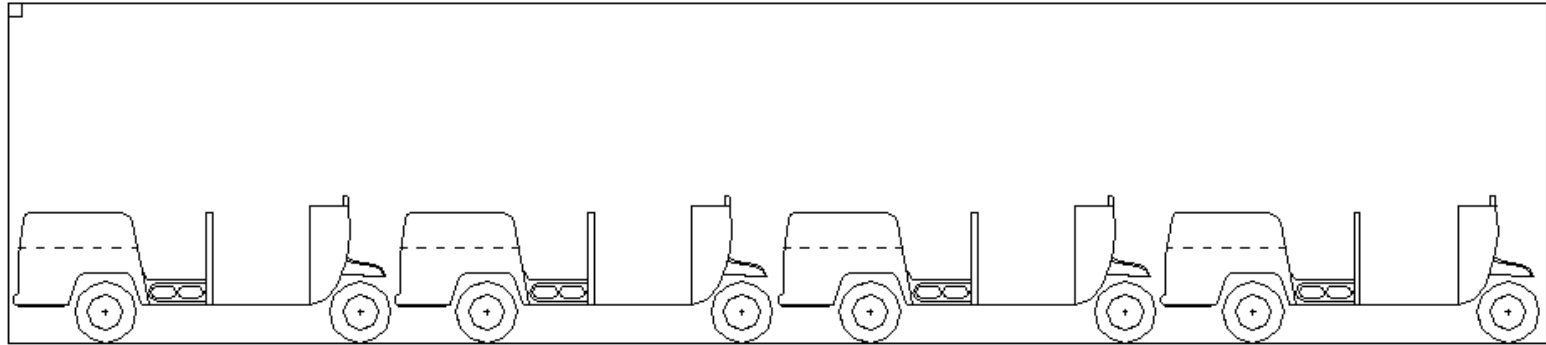
VW Vento
After



Snapshots

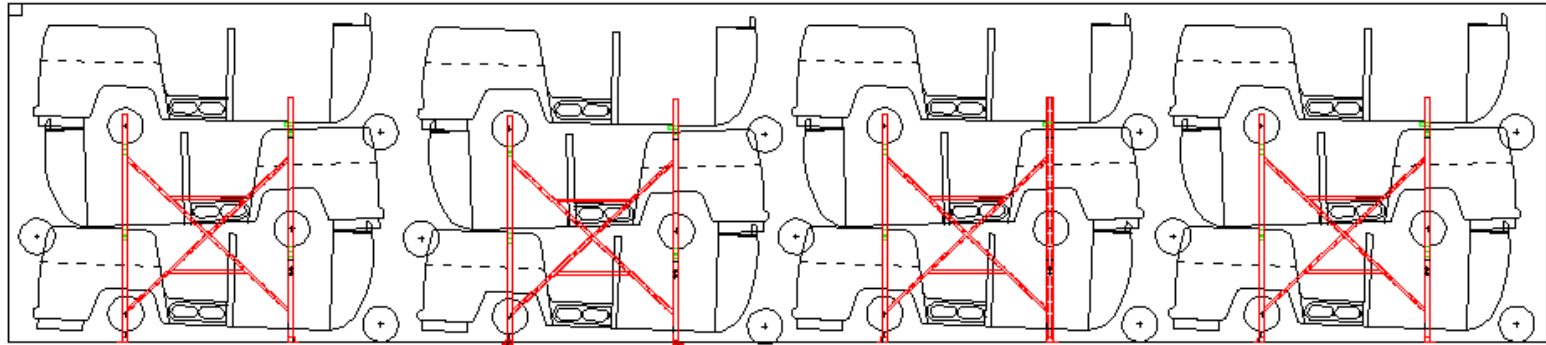
Design Developed for Passenger 3 Wheelers

Container Door End



M&M Alfa
Before

Container Door End

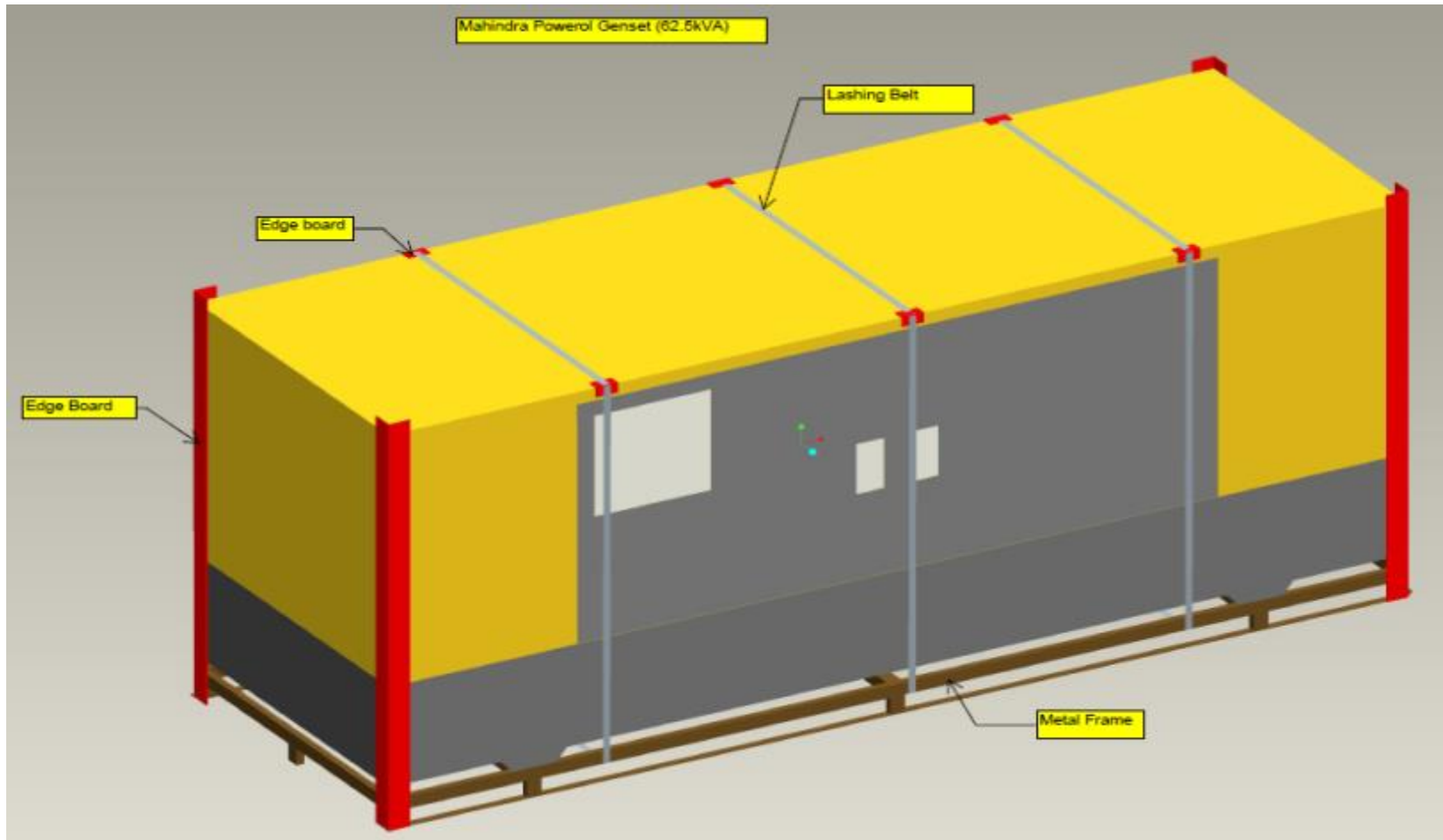


M&M Alfa
After



Snapshots

Design Developed for Diesel Gen Set



Snapshot of Auto & Engineering Projects handled by experienced personnel in their career path and who are now on the panel of Sharaf Logistics



Galliard Group India – Organisation Structure

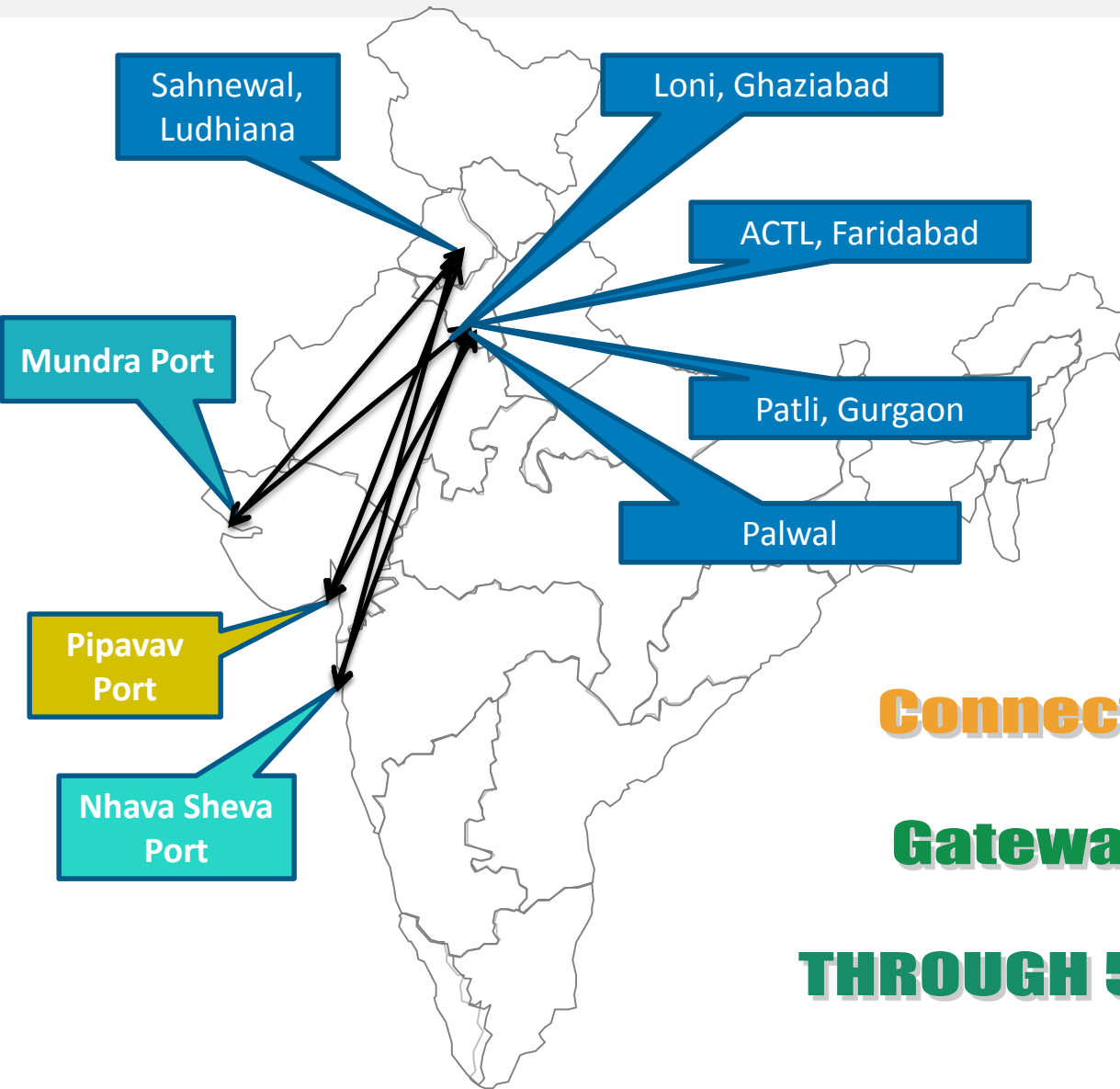
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Rail Services: Amongst the First



RAIL OPERATIONS IN INDIA

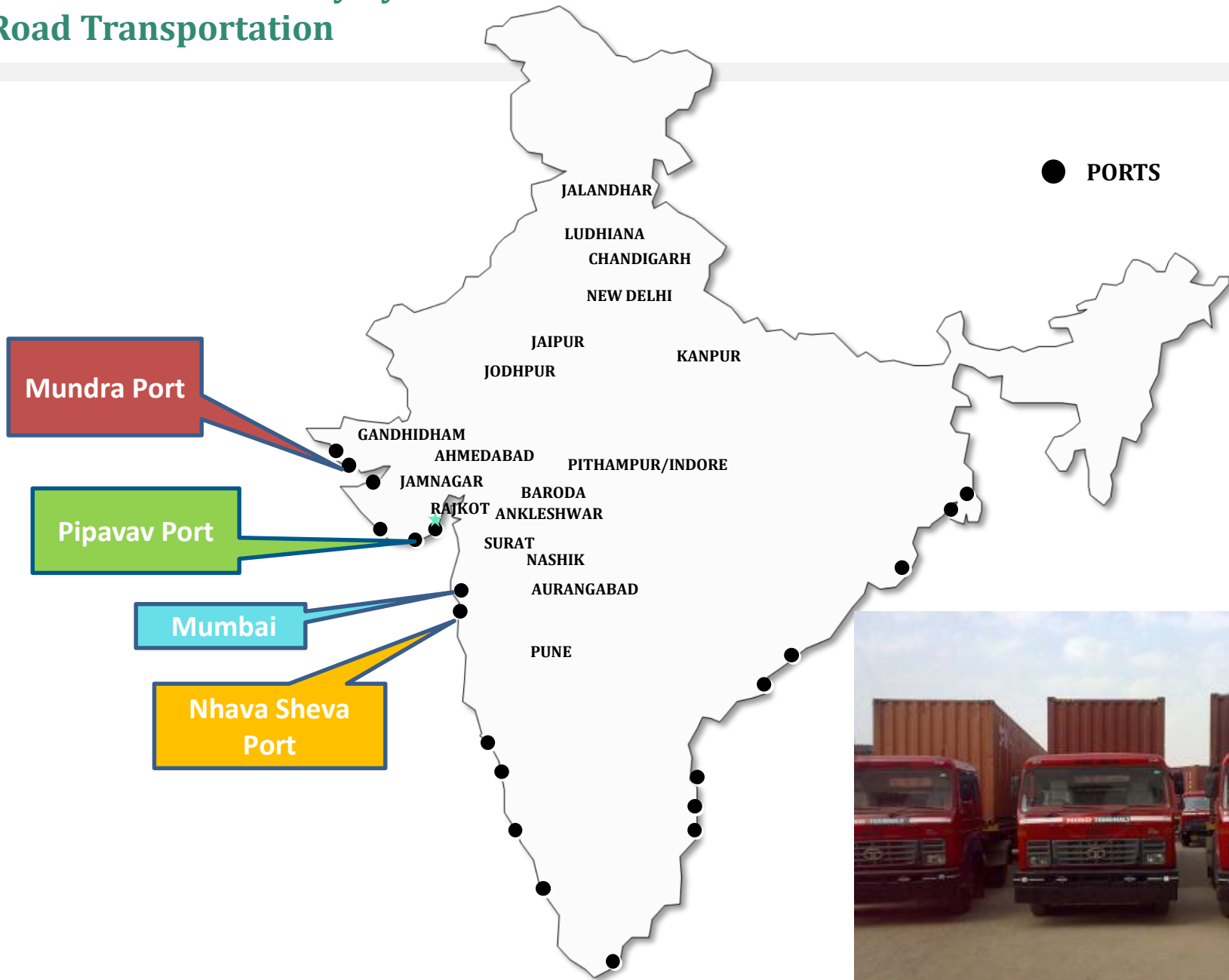


**Connecting North India
To
Gateway Ports of India**

THROUGH 50 TRIPS PER WEEK



Last Mile Connectivity by Road Transportation



Advantage of Galliard Group - India

☑ We Invest ☑ We Build ☑ We Manage



***Galliard
Advantage***

- ***GFSPL*** strong commitment towards International clients and integrated services.
- Ability to partner with Clients anywhere in the World.
- We follow our customers in their expansion endeavors and support them with comprehensive global logistics services.



Advantage of Galliard Group - India

☑ **We Invest** ☑ **We Build** ☑ **We Manage**



**Galliard
Advantage**

Ongoing Infrastructural Investments:

- At various locations in India

Current Infrastructure

- Group owned Warehouses
- Group owned Railways (Hind Rails)
- Group owned Terminals (Hind Terminals)
- Group owned CFS – bonded / non bonded
- Strong Domestic Transportation network
- Integrated logistics - one stop services

Steadfast Expertise

- Proven success track in Logistics & Warehousing
- Experience in and exposure to global standards.
- Customized WMS with Dash boards & online webcam access for Clients.

Effective Goodwill

- Brand name in Indian Industry.
- Excellent relationship with Govt. Org and Agencies.



Major Clients



VIDEOCON







Thank You, Come Join us....



HEAD OFFICE

GALLIARD GROUP

(Total Logistics Services in One Roof)

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*** Galliard Freight International**

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